



## Next Generation Demand Management System

*--- BPL Global and Corporate Systems Engineering Integrate Market Leading Capabilities ---*

PITTSBURGH, PA – January 24, 2013 – BPL Global®, Ltd. (BPLG), a smart grid technology company, and Corporate Systems Engineering (CSE), Leader in the Demand Response and Control Industry, announced today collaboration in delivering Next Generation Demand Management systems. The combination of BPLG’s state-of-the-art software suite and expertise in deploying two-way load control coupled with CSE’s industry leading control hardware provides utilities a straightforward path to upgrade legacy one-way residential demand response systems to next generation demand management technology.

BPLG’s Connected Energy® Demand Management solution enables a broader set of utility use cases including operational emergency curtailment, ancillary services and peak load shifting in addition to traditional peak load reduction. The Company’s solution, which is currently deployed in the United States and Europe, is based on full two-way communication and includes Measurement and Verification (M&V) as well as Predictive Analytics capabilities not previously available in traditional residential demand management systems. CSE’s expertise in cost effective, field proven load control devices, presently deployed in large scale at residential, commercial and industrial applications, expands BPLG’s capability to provide optimum solutions across the utility space.

Communications neutral, BPLG and CSE are well versed in integrating a variety of two-way communications technologies including broadband, cellular, mesh and ZigBee technologies. The high degree of flexibility designed into the solution enables utilities to adjust to evolving regulatory requirements, operational needs and customer expectations. Utilities, consumers, market operators and regulators are all key stakeholders that benefit from these new capabilities.

“As part of BPLG’s next generation demand management solution, we can capitalize on the conversion of yesterday’s one-way communicating demand response needs to the advanced management of load as an operational asset for electric utilities,” said Steve Taylor, President and Chief Executive of CSE. “BPLG’s broader set of solutions for advanced distribution automation provide an opportunity to deploy our control solutions beyond demand management into additional grid monitoring and control applications.”

“Combining the products and capabilities from CSE and BPLG provides electrical utilities with the leading next generation demand management solution,” said Pete Londa, Chief Executive Officer of BPLG. “The portfolio of hardware solutions from CSE immediately expands our offering beyond residential load management to commercial and industrial applications including agricultural pumps and electric vehicle charging applications.”

The combined experience of both companies includes a broad spectrum of demand management deployments with an installed base of more than five million end-points controlling approximately 7,000 MW of electric load – including two-way demand management systems. Notable utilities involved with BPLG and CSE solutions include: Électricité de France, FirstEnergy, Jersey Central Power and Light, Metropolitan Edison and Southern California Edison.

Demand Management is part of the Connected Energy® suite of smart grid solutions including Grid Management, DER Management, Substation Automation and Transformer Monitoring. BPLG solutions can be combined to offer broader capabilities for advanced distribution automation and leveraged for a higher return on investment.

For more information on the Connected Energy® Demand Management solution, please contact BPL Global – call 888-225-2508, e-mail [info@bplglobal.net](mailto:info@bplglobal.net) or see a demonstration at the Distributech Conference in San Diego, CA from January 29 through 31, 2013.

#### **About BPL Global**

BPL Global® (BPLG) provides electric utilities with a suite of smart grid solutions for advanced distribution automation from substations through customer premises. Our solutions collaborate across the grid, helping utilities increase efficiency and reliability to improve their financial, operational and environmental performance. BPLG combines our experience in applying smart grid solutions with our market-leading technology to successfully serve leading utilities around the world. [www.bplglobal.net](http://www.bplglobal.net).

#### **About Corporate Systems Engineering**

Corporate Systems Engineering provides turn-key energy management and energy efficiency solutions to energy companies worldwide. The company is the leading supplier of direct demand response systems, including hardware and software, for the largest utility programs in the country and is a major developer of AMI solutions for the rapidly evolving Smart Grid. Corporate Systems Engineering has been supplying solutions to utilities for over 27 years. [www.corporatesystems.com](http://www.corporatesystems.com).

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